EXEMPT RESOURCES & MANAGING CLIENT FUNDS

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Since 1988, Offering Trust Administration
Services to Non-Profits and
Human Service Providers



An in-house special needs pooled trust controlled by the agency providing care.



A flexible pre-paid irrevocable burial trust compliant with SSA and Medical Assistance.

Arlington Heritage Group has managed trusts for human service providers and 501(C)3s. Working with over 100 providers in PA, NJ, NY, MA, MD, FL, OH, TX, VA, NM, and NE.



























Exempt Resources



- Cash Resources- up to \$2,000
- Assets an individual's house, an individual's automobile, personal effects, keepsakes, jewelry
- Life Insurance face value OR paid-up value, \$2,000 or less
- Funeral Arrangements cemetery plot, irrevocable pre-paid burial, reserve accounts of \$2,000 or less
- Other Educational Grants, Health Savings Accounts, Medical Savings Accounts, Other...

Exempt Resources



- Special Needs Trusts no limit on assets
- Special Needs Pooled Trusts no limit on assets
- ABLE Accounts \$14,000 per year, with a \$100,000 cap

Cash > \$2,000

- Checking Account
- Savings Account
- Certificate of Deposit
- Brokerage Account
- Mutual Fund Account

- U.S. Savings Bonds
- IRA
- 401(K)
- SEP

Restricted Accounts COUNT!

Life Insurance

- Face Value OR Paid-In Value
- Owner OR Beneficiary

WORST USE OF ASSETS UNDER \$2,000

Funeral Accounts

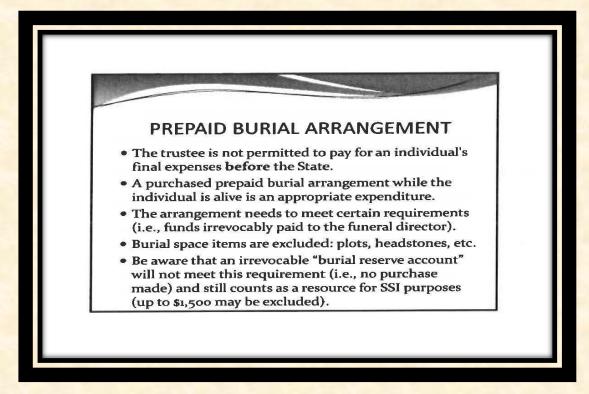
Just Because Something Is Labeled "Irrevocable" Doesn't Mean it is Compliant...

- Irrevocable Burial Accounts
- Irrevocable Burial CDs
- Burial Reserve Accounts

Individuals Can Still Be Penalized!

Funeral Accounts

What Does The Social Security Administration Want?



"Have a pre-paid funeral and make it irrevocable."

Trusts and ABLE Accounts

- Similar Instruments
- Maintain Eligibility
- Flexible
- Each Have Their Own Limitations

The ABLE Act: ABLE Accounts

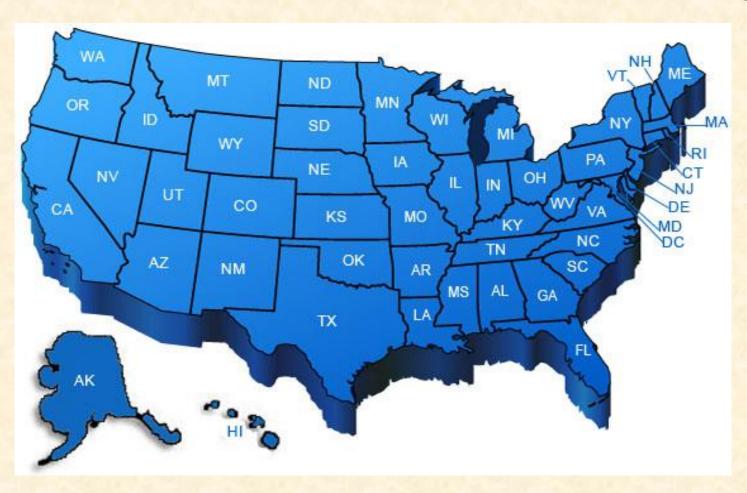


- Achieving a Better Life Experience Act
- Federal law, implemented by the States
- Qualified Savings Account; Preferred Tax
 Treatment
- Exempt resource as per SSA and MA

The ABLE Act Guidelines

- Account holder disabled by Title II or Title XVI SSA
- Disabled before age 26
- One ABLE account per person
- Only parent, guardian or POA may open account
- \$14K per year; max at \$100K or benefits affected
- Upon death of accountholder, funds can be claimed by MA

Current State Programs



33 States Have Implemented the Program: AL, AK, AZ, CO, FL, GA, IL, IN, IA, KS, KY, MD, MA, MI, MN, MO, MT, NV, NC, NY, NH, NM, OH, OR, PA, RI, SC, TN, VT, VA, WV, WY

Special Needs Trusts and Pooled Trusts

- D(4)a vs D(4)c
- One Trustee, One Account vs. One Trustee, Many Accounts
- Both can be created by parent, grandparent, guardian, court or the individual.
- D(4)a can be expensive, tends to be for estate planning
- · No max for either.
- Upon death of accountholder, funds can be claimed by MA

Legal Guidelines to Special Needs Pooled Trusts



- The Trustee must be a non-profit 501(C)(3) entity
- Individual with the trust account must be disabled as per SSI criteria
- Individual trust must be created by a parent, grandparent, guardian, court, or the person him/herself.
- Funds placed into the trust must be irrevocable and therefore do not count as an SSA resource.
- Money in the trust can only be used for the sole benefit of the individual

Special Needs Trusts, Pooled Trusts & ABLE

- Medical treatments
- Dental, Optometry
- Travel, Vacations, Day trips
- Clothing, Furniture, Transportation
- Education, Classes, Computers, Software
- Hobbies
- Some utilities

Much, much more...

Comparisons

	ABLE Accounts	Special Needs Trust (d)(4)(a)	Special Needs Pooled Trust (d)(4)(c)
Beneficiary	Named Person with disability eligible for SSA services	Named Person with disability eligible for SSA Services	Named person with disability eligible for SSA Services
Settlor	Individual, parent, or third party	Parent, grand, guardian or court of law	INDIVIDUAL, parent, grand, guardian or court of law
Trustee	No Trustee; any individual including beneficiary, parent, others that have guardian status or power of attorney	Any individual, corporate, or non-profit institution	Non-profit institution
Legislation	ABLE Act, 2014	OBRA Act 1993	OBRA Act 1993
Source of Funds	Individual's assets, parent's, third-party	Individual's assets, parent's, third-party	Individual's assets, parent's, third-party



Comparisons

	ABLE Accounts	Special Needs Trust (d)(4)(a)	Special Needs Pooled Trust (d)(4)(c)
Age	Disabled by age 26	No age restriction Except 65+	No age restriction Except 65+
Assets	\$14,000 per year Capped at \$100,000	No max or cap	No max or cap
Distributions	Sole benefit Qualified expenses	Sole benefit Not otherwise reimbursed by SSA or Medicaid	Sole benefit Not otherwise reimbursed by SSA or Medicaid
Impact on Benefits	Not a resource, up to \$100,000	Not a resource 65+ look back for Medicaid in some cases.	Not a resource 65+ look back for Medicaid in some cases.
		III Some cases.	III Some cases.
Death of Beneficiary	Payback to state for Medicaid funded services	Payback to state for Medicaid funded services	Partial or no payback to state for Medicaid funded services. Remainder funds to be used for other individuals in the trust who are disabled by SSA criteria

Underappreciated Techniques

 An individual's house, if they own it and live in it, is exempt.



 An individual's car is exempt, whether they can drive or not.



Have a Plan...

- Policy
- Control
- Transparency

Experiment!



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